

# ACTE:VANCOUVER

## 2005 TECHNOLOGY AND BUSINESS PROCESS SHOWCASE

ACTE gratefully acknowledges



**GetThere**



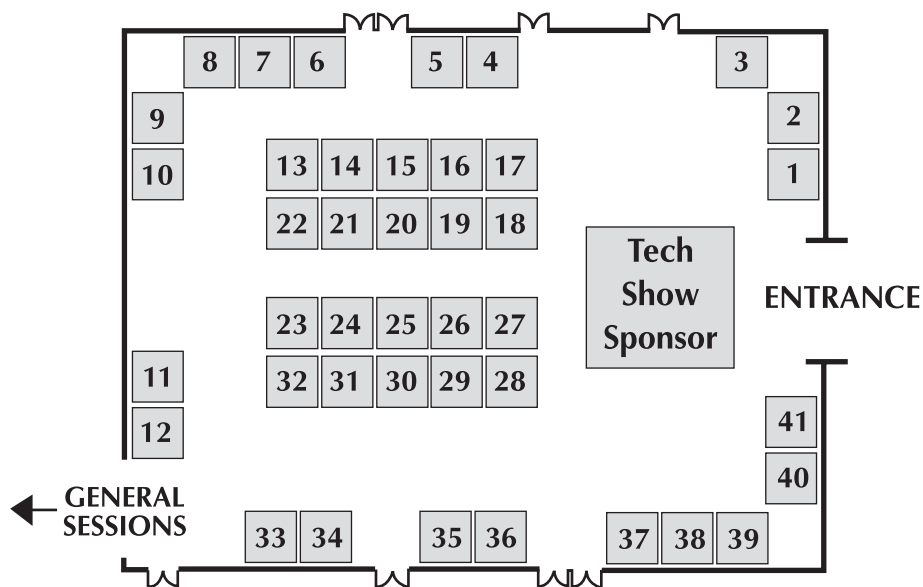
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business

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**[ACTE:2005  
VANCOUVER]**  
GLOBAL CONFERENCE: 1-3 MAY

# ACTE:VANCOUVER

TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



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# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE

**ACTE** ASSOCIATION OF  
CORPORATE TRAVEL  
EXECUTIVES  
Asia-Pacific Canada EMEA United States

### ACTE

**Megan Costello**  
Senior Director, Global Membership  
and Communications

**Association of Corporate  
Travel Executives**

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The ACTE booth offers members and non-members alike a treasure trove of information on industry news and association initiatives. Stop by and pick up a number of "must-have" reports and publications – including the ACTE – GetThere Business Week Survey. ACTE Board Members and Committee Chairs will be on hand to answer your questions and discuss current trends, issues, member benefits and ACTE initiatives.

You will also find information on the next ACTE Global Conference, to be held in London, 23-25 October. Register for the London conference at the ACTE Booth and you'll be entered into a drawing to win complimentary air, hotel, and registration! The drawing to determine the London Conference Package winner will be conducted during the Closing General Session on Tuesday evening (you must be present to win).

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### **GetThere**

*Sponsor*

#### **DirectCorporate and DirectMeetings**

3150 Sabre Drive  
Southlake, TX 76092 USA

#### **Contact**

GetThere Sales  
1-800-850-3906 Phone  
salesreply@getthere.com  
www.getthere.com

GetThere is the world's leading online corporate travel reservation technology, and is one of the key solutions offered to the corporate marketplace by Sabre Holdings Corporation. GetThere enables global corporations and government agencies to provide a convenient way for employees to book travel and plan meetings while significantly reducing costs. GetThere's advanced technology works with all major global distribution systems (GDS) and all travel management companies. More than 3,000 corporations, including 60 percent of the Fortune 200 companies that have online booking sites, use GetThere. More information is available at [www.getthere.com](http://www.getthere.com).

Sabre Holdings Corporation (NYSE:TSG) is a world leader in travel commerce, retailing travel products and providing distribution and technology solutions for the travel industry. More information about Sabre Holdings is available at <http://www.sabre-holdings.com>.

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **Travelocity Business Sales**

3150 Sabre Drive  
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### **Contact**

Travelocity Business Sales  
1-866-438-8249 Phone  
[sales@travelocitybusiness.com](mailto:sales@travelocitybusiness.com)  
[www.travelocitybusiness.com](http://www.travelocitybusiness.com)

### **Travelocity Business**

*Sponsor*

Travelocity Business is a full-service corporate travel agency that helps companies easily manage travel and reduce costs, while providing more choices to travelers. Travelocity Business combines the savings and convenience of online with the full service of dedicated agents available 24/7 who typically answer the phone in 20 seconds, and within 60 seconds guaranteed (see site for guarantee details). Companies can cut travel costs through flight deals, Web fares, hotel discounts and service fee savings – representing an average savings of more than \$100 per trip, including airfare savings averaging 26 percent per ticket and service fee savings of up to 84 percent (see site for savings details).

Travelocity Business combines the expertise, service and travel choices of Travelocity with corporate experience gained from serving more than half of the Fortune 200 companies. For more information, companies can visit [www.travelocitybusiness.com](http://www.travelocitybusiness.com).

### **Availability**

Asia/Pacific, Canada, Europe, USA

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### **Amadeus e-Travel**

Booth No: 4-5

#### **Amadeus e-Travel**

c/Salvador de Madariaga, 1  
E-28027 Madrid, Spain

#### **Contact**

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etsalesus@e-travel.com

#### **Europe**

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#### **Latin America**

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amarin@e-travel.com

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mross@amadeus.net

e-Travel, the e-commerce business unit of Amadeus, is the leading global provider of online travel technology. It provides e-commerce solutions to airlines, corporations, travel agencies and other online travel businesses, and is dedicated to its customers' net success. Parent company Amadeus is the leading global distribution system (GDS) and technology provider serving the marketing, sales and distribution needs of the world's travel and tourism industries. For further information, please visit our Web site at [www.e-travel.com](http://www.e-travel.com).

e-Travel® Aergo – an online booking solution for the business travel market, for corporations and business travel agencies.

e-Travel® Planitgo – A fully customizable online booking engine, serving leading airline, travel supplier, travel agency and consumer travel sites.

SAP Travel Management – The world's only integrated self-service corporate travel management solution for SAP.

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America, Europe, Middle East, USA

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### American Express

Booth No: 1

#### **American Express**

40 Wall Street, 16th Floor  
New York, NY 10005 USA

#### **Contact**

Business Travel  
1-888-332-6391

#### **Commercial Card**

John Zeltin  
Manager, Industry Relations  
40 Wall Street, 21st Floor  
New York, NY 10005 USA  
1-212-640-7198 Phone  
1-212-640-8920 Fax  
john.zeltin@aexp.com

American Express helps companies to manage and control their business travel and expense management costs and provides solutions to over 70% of the Fortune 500, along with tens of thousands of mid-sized companies.

American Express Business Travel is the world's largest business travel management company, offering global service capabilities in 130 countries. Dedicated to offering outstanding service and support, we are committed to helping companies meet their business objectives through the delivery of innovative and flexible products and services. From lightly managed to all-inclusive programs – either online or offline – American Express Business Travel offers solutions for companies of all sizes, all around the world.

The Commercial Card business provides expense management solutions that simplify T&E expense management helping companies to save money. Worldwide, American Express offers a unique closed-loop network of information between buyer and supplier, ensuring better data capture for richer, more comprehensive global reporting. American Express also offers the Corporate Meeting Card to streamline meeting expense management and provide comprehensive reports for better budgeting and planning.

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America, USA

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BUSINESS TRAVEL  
INTERNATIONAL

**Business Travel International**  
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**Ellen Trotochaud**  
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1-847-901-5018 Phone  
404-949-6617 Fax  
ellen.trotochaud@worldtravel.com  
www.bti-worldwide.com

### **BTI intellect**

*Booth No: 17*

As one of the leading global Travel Management Companies (TMCs), our unparalleled knowledge and expertise ensures that our travel solutions continue to evolve – and are always at the cutting edge. BTI intellect is our unique approach to travel management technology.

We recognize that all companies are different and we appreciate the need to understand corporate culture, infrastructure and travel program objectives. This approach allows us to recommend the role technology should play in your organization, and then help you to select from a comprehensive range of products and services to provide the best possible solution. Our focus is to maximize the value of every dollar of travel expenditure.

***BTI intellect comprises three distinct areas:***

**Traveller Tools** – online information, booking and profile management

**Process Management** – quality control and process automation

**Strategic Management** – reporting, analysis and decisions

We'd be delighted to see you at our booth to demonstrate how BTI intellect can benefit your organization.

**Availability**

Africa, Asia/Pacific, Canada, Central & South America, Europe, Middle East, USA



# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **Carlson Wagonlit Travel**

*Booth No: 38-39*

#### **Carlson Wagonlit Travel**

701 Carlson Parkway, Mailstop 8208  
Minnetonka, MN 55305 USA

#### **Contact**

Brian Hace

1-763-212-1046 Phone

1-763-212-2409 Fax

bhace@carlsonwagonlit.com

[www.carlsonwagonlit.com](http://www.carlsonwagonlit.com)

With best-in-class technology and unmatched business travel expertise, CWT can provide – and integrate with – the tools and systems our clients need to unlock maximum value for their travel programs. Because of our comprehensive systems and flexibility, CWT is the global authority in travel program optimization.

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **Citibank Commercial Cards**

*Booth No: 18*

#### **Citibank Commerical Cards**

388 Greenwich Street, 22nd Floor  
New York, NY 10013 USA

#### **Contact**

Kris Kellum  
1-212-816-1152 Phone  
1-212-816-4545 Fax  
kristen.l.kellum@citigroup.com  
[www.citimanager.com](http://www.citimanager.com)

At Citigroup, we know that managing and monitoring the details of your organization's travel and entertainment expenses is just as important as the worldwide convenience a Citibank Corporate Card provides your employees.

The most widely accepted travel and entertainment card in the world also offers you the most comprehensive and flexible data about your card transactions – from line-item and folio-level details to consolidated global transaction data – and the tools to use this information effectively. Because we understand that knowing when, where and how much your organization spends gives you more control over your travel-related expenditures – and provides valuable information for negotiating with your vendors.

Whether you want to customize a new card program, or re-engineer and expand an existing one, go global or stay local, a dedicated Citigroup team will develop the most effective solution for your organization.

#### **Availability**

Asia/Pacific, Canada, Central and South America, Europe, USA

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### Control Risk Travel Tracker

Booth No: 26

#### **CRTravelTracker**

Cathy Johnson

1600 K Street NW, Suite 450

Washington, DC 20006 USA

#### **Contact**

Damon Brenner

1-202-449-3341 Phone

1-202-449-3325 Fax

damon.brenner@control-risks.com

[www.crg.com](http://www.crg.com)

Control Risks Group's web-based travel tracking service, CRTravelTracker, has been developed to enable companies to take greater responsibility for employees' travel security.

In the increasingly unpredictable international environment CRTravelTracker supports the human resources, travel and security functions in protecting employees by maintaining real-time information on the location and contact details of travelers. CRTravelTracker links into reservation systems to automatically retrieve booking data.

CRTravelTracker provides the following services: tracking travelers; a tool to manage corporate travel security policy; travel security advisories; incident management.

Control Risks Group is a leading provider of travel security information, advice and assistance for the business traveler. Control Risk's strength lies in its ability to provide an integrated approach to ensure that your traveling staff and expatriates are safe, fully informed, and well advised and assisted, particularly in an emergency. Control Risks can set up and, if necessary, manage integrated travel security programs for clients.

Control Risks Group offers a range of integrated security, investigative, crisis management and political risk services to corporate, government and private clients worldwide. Since its foundation in 1975, Control Risks has worked in over 130 countries for more than 5,300 clients - including 91 of the US Fortune 100 companies.

#### **Availability**

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### **Cornerstone Information Systems**

304 W. Kirkwood Avenue  
Bloomington, IN 47404 USA

#### **Contact**

Alan Minton  
1-812-269-0014 Phone  
1-812-330-5181 Fax  
aminton@ciswired.com

[www.ciswired.com](http://www.ciswired.com)

### **iBank**

Booth No: 2

#### **What is iBank?**

iBank is a web-based travel data consolidation and reporting tool designed to address the needs of corporate travel departments seeking to better manage their operating expenses and increase productivity. iBank gathers travel data from various sources including the Global Distribution Systems (GDS) and back-office accounting systems for up-to-the-minute reporting from the World Wide Web, twenty-four hours a day, seven days a week, around the world.

#### **Why iBank?**

Today's business environment demands an increased attention to detail, particularly when it comes to expenses. With travel and entertainment being the third largest line item in a corporation's budget, it is imperative to understand what is being spent and by whom. It is equally important that key decision makers have access to this information in a manner and format that they can understand. By being able to quickly analyze timely and accurate information, companies can then be proactive in their efforts to manage critical business issues such as contract compliance, vendor negotiations and risk management. iBank provides this capability to over 80,000 corporations, including 225 of the Fortune 500, enabling them to make smart business decisions.

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

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*Diners Club  
International*

### **Diners Club Corporate Account Manager**

Booth No: 37

**Citicorp Diners Club, Inc.  
Corporate Account Manager**  
8430 W Bryn Mawr Ave.  
Chicago, IL 60631 USA

#### **Contact**

Gene Klipin  
1-773-380-5450 Phone  
1-773-380-5569 Fax  
gene.klipin@citigroup.com

[www.dinersclubnorthamerica.com](http://www.dinersclubnorthamerica.com)

Diners Club Corporate Account Manager is designed to simplify everyday tasks. A single point of access helps program managers direct day-to-day account activities and lets Cardmembers maximize their benefits.

#### *Single-point online access*

Access a suite of Diners Club® account management tools through a single Internet portal

- Secured two-way communication channel to Diners Club Representatives

- Access to multiple services, including Global Vision<sup>SM</sup> and Online Expense Reports

- E-Account Manager allows Cardmembers to view and pay statements online

#### *Quick, convenient access to E-Reports*

Get data fast with a comprehensive suite of reports, securely delivered via Corporate Account Manager

- Reconciliation reports provide necessary data for effective account reconciliation

- Delinquency reports identify Cardmembers who are behind in their Diners Club payments

- Vendor analysis reports help determine where your T&E dollars are being spent

#### *Daily program maintenance and management*

- Update account information, access forms and view statements

- Update Cardmember profiles and account guidelines  
- Request account cancellations

- Cardmembers can receive On the Go® alerts via email, PDA or cell phone for account-related information

- Managers can review and approve applications online

#### **Availability**

Canada, USA

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### **ETABid**

Booth No: 32

#### **ETA**

1601 India Street, Suite 517  
San Diego, CA 92101 USA

#### **Contact**

Cheryl Hutchinson  
1-619-501-2347 Phone  
1-619-819-5632 Fax  
chutchinson@etabid.com

[www.etabid.com](http://www.etabid.com)

Our revolutionary travel sourcing product – ETABid® – is the first e-RFP/RFQ tool, focused solely on the corporate travel market, with a complete, end-to-end Web-based solution. We have tools for travel management company and self-booking tool RFPs, at both the national and multinational levels.

ETABid's technology and design help manage and control the bid process, assess and select potential suppliers through online RFI data, create flexible and customizable online RFPs, and evaluate proposals in a powerful and intuitive environment.

By using ETABid, both buyers and suppliers report a dramatic reduction in their time spent on the complete bid process. Buyers spend 75% less time searching for travel vendors, generating RFPs, and analyzing responses; suppliers spend 50% less time responding to and creating proposals.

This automated solution to a previously cumbersome, time-consuming, and manual process provides the structure, content, and standards for the desired end-result: a mutually successful working relationship between buyer and supplier.

[www.etabid.com](http://www.etabid.com)

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### Expedia Corporate Travel

Booth No: 24

**Expedia Corporate Travel**  
3150 139th Avenue SE  
Bellevue, WA 98005 USA

#### Contact

Mitch Robinson  
1-425-679-7200 Phone  
1-425-564-7240 Fax  
mrobinso@expedia.com

Expedia Corporate Travel is the #1 On-Demand, Full-Service Travel Agency servicing over 3,000 Companies Worldwide.

Expedia® Corporate Travel is a full-service travel management company operated by Expedia, Inc., the world's #1 online travel service. Expedia Corporate Travel has built its technology and corporate service into a single-source, on-demand travel management solution that drives down costs. Expedia Corporate Travel serves more companies and their travelers using the same technology whether online or agent-assisted than any other corporate travel agency. Expedia Corporate Travel leads in helping customers high online adoption. Our customers average 85% online adoption in the US and over 72% in Europe all while providing easy, fast, and professional service whether online or off.

Our travel management solutions include:

- Full service: 24/7 agents, executives services, account consultation
- Technology: industry-leading tools for travelers and travel managers
- Customer results: delivering greater savings, productivity and satisfaction
- Intuitive and familiar tools that travelers are eager to use
- High online adoption backed by our guarantee
- Strong air, car, and hotel supplier relationships

Expedia Corporate Travel's comprehensive suite of solutions helps both companies large and small to better manage their travel programs.

Business travelers have access to specialized tools, while companies can take advantage of rich management and reporting features. Rely on Expedia Corporate Travel to make a world of difference in your travel program.

#### Availability

Canada, Europe, USA

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE

### Corporate Payment Services



#### **GE Corporate Payment Services**

4246 S. Riverboat Road  
Salt Lake City, UT 84123 USA

#### **Contact**

Michael O'Malley  
1-800-554-0581 Phone  
1-866-283-1263 Fax  
slcmarketing@ge.com  
gebusinessmarketplace.com

### **Corporate Travel, Purchasing, Stored Value and eSettlement Cards**

*Booth No: 31*

GE Corporate Payment Services offers corporate Travel, Purchasing, and Fleet card programs to help companies manage procurement, travel, and vehicle expenses. We also provide stored-value products such as payroll cards. Accepted at millions of locations worldwide, our MasterCard® products offer sophisticated controls, and GE "best practices" to support your policies and processes.

Come see our powerful SAM\* reporting system. SAM\* offers hundreds of reports, queries and global data roll-up to help you manage travel expenses.

#### **Availability**

Globally



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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **Gelco Expense Management**

*Booth No: 10*

#### **Gelco Expense Management**

10700 Prairie Lakes Drive  
Eden Prairie, MN 55344 USA

#### **Contact**

Brett Theisen  
1-480-473-0485 Phone  
1-952-943-8360 Fax  
brett\_theisen@gelco.com  
[www.gelcoexpense.com](http://www.gelcoexpense.com)

Gelco is the worldwide leader in providing solutions to help organizations manage costs associated with processing travel expenses. Gelco manages the entire process – web-based expense report creation, employee reimbursement corporate card payment, receipt image and audit services, and reporting. Expense management has been Gelco's core competency for more than 100 years. Gelco's comprehensive outsourced expense management solutions help organizations realize T&E cost savings by enforcing policy compliance, gaining processing efficiencies, and capturing comprehensive travel data for enhanced supplier negotiations and spending analysis. Gelco ExpenseLink quickly and easily captures all essential expense data to give you 100 percent visibility and control of your company's complete T&E spend. Gelco annually processes over 108,000 transactions and \$20 million in payments daily. For more information about Gelco, contact us at 800.628.9915 or visit the company's web site at [www.gelcoexpense.com](http://www.gelcoexpense.com).

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



**Genesys** Conferencing

**Genesys Conferencing**  
1861 Wiehle Avenue  
Reston, VA 20190 USA

**Contact**

Dan DeFranco  
1-866-GENESYS Phone  
1-888-901-4845 Fax  
acte\_inquiries@genesys.com  
[www.genesys.com](http://www.genesys.com)

### **Genesys Meeting Center and Event Services**

*Booth No: 36*

Genesys Meeting Center allows you to hold interactive and productive virtual meetings from anywhere at any time with remote participants directly from your desktop.

Genesys Event Service allows you to broadcast large-scale events to unlimited global participants with seamless audio and web integration and fully managed services.

**Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

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### **Hi-Mark Software**

5905 Windward Parkway, Lower Level  
Alpharetta, GA 30005 USA

### **Contact**

Michael Griffin  
1-888-644-6275, ext. 13 Phone  
mgriffin@himark.com  
[www.himark.com](http://www.himark.com)

### **Mark 5 Solution**

*Booth No: 40-41*

Hi-Mark Software provides global data consolidation, web-based reporting and contract management services to Corporate Travel Departments around the world. We implement customized technology solutions in a timely manner to fit a Travel Manager's needs and budget, enabling better control over their travel program. Hi-Mark Software is the proven leader in Data Management providing private, secure methods of data transfer and consolidation to a variety of global partners. Our web-based reporting provides travelers and managers unlimited access to a variety of reports that quickly run to PDF, Excel and Pivot Tables. We also offer Pre-Trip reporting for traveler security and policy compliance. Hi-Mark Software will continue to lead the industry in technology solutions and data management.

### **Availability**

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



**ITA Software**  
141 Portland Street, Suite 700  
Cambridge, MA 02139 USA

**Contact**  
Ayal Shulman  
1-617-714-2190 Phone  
1-617-621-3913 Fax  
ayal@itasoftware.com  
[www.itasoftware.com](http://www.itasoftware.com)

### **QRS – Direct Connect**

Booth No: 35

ITA Software's new reservations platform, QRS, combines the core reservations functionality of a GDS with the power of new technology. This delivers dramatic cost savings for airlines and significant efficiency improvements for travel management companies.

ITA Software now brings the same powerful airfare pricing and shopping currently used by Orbitz, Galileo's Optimal Shopping and other online travel sites to the travel agent's desktop.

QRS offers full service booking and reservations functionality including e-ticketing, post ticketing operations such as refund and exchange, integration with mid-office and back-office applications, and an innovative user interface for quick implementation. QRS also offers booking capabilities for hotels, cars and other travel products.

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**JetBlue Airways**  
118-29 Queens Boulevard  
Forest Hills, NY 11375 USA

### **Contact**

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tim.luceno@jetblue.com  
[www.jetblue.com/companyblue](http://www.jetblue.com/companyblue)

### **CompanyBlue**

Booth No: 29

CompanyBlue provides, at no charge, corporate travel managers with online reporting tools to track employee spending, itineraries and flight credits while allowing corporate travelers to book JetBlue flights online quickly and easily.

Upon registering for CompanyBlue, companies are provided with a logo and an imbedded link with their company ID and password. Travel managers can place the imbedded logo on their intranet allowing travelers quick and easy access to their dedicated CompanyBlue booking site. For tracking these CompanyBlue bookings, travel managers are given access to a special password-protected website where reports detailing company spending, key market pair analysis, accrued/redeemed cancellation credits and employee itineraries can be viewed and/or downloaded.

In addition to the standard JetBlue amenities like new planes, leather seats and DIRECTTV® at every seat, companies will also recognize a better bottom line when using JetBlue for business with walk-up fares that are never more than \$299 in nonstop markets, \$25 change fees, transferable cancellation credits, free same day stand-by travel and free wireless internet access at JetBlue's Terminal 6 at JFK and in Long Beach Airport.

Along with all the benefits of using JetBlue for business travel, CompanyBlue bookings will also be backed by the CompanyBlue Service Commitment. While specific compensation and details are only made available to CompanyBlue customers, this commitment guarantees companies that JetBlue will make it up to their travelers if a flight is ever delayed more than two hours.

For more information or to register for CompanyBlue, companies should visit [www.jetblue.com/companyblue](http://www.jetblue.com/companyblue). There are currently over 1,000 companies registered.

JetBlue is a low-fare, low-cost passenger airline, which provides high-quality customer service. JetBlue operates a fleet of 73 new Airbus A320 aircraft and plans to add 11 additional A320s and 7 Embraer E190s to its fleet in 2005. Based at New York City's John F. Kennedy International Airport, JetBlue currently operates 306 flights a day and serves 29 destinations in 12 states, Puerto Rico, the Dominican Republic and The Bahamas.

### **Availability**

USA

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## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### JPMorgan Chase Corporate Card

Booth No: 7

#### JPMorgan Chase

1717 Main Street, 4th Floor - TX1-2805  
Dallas, TX 75212 USA

#### Contact

Joe Toedt  
1-972-491-7823 Phone  
joseph\_h\_toedt@bankone.com  
www.jpmorgan.com

Manage your organization's travel and entertainment expenditures more effectively with JPMorgan Chase Corporate Card. Our online management application, PaymentNet<sup>SM</sup>, offers tools to centralize reporting and help you negotiate better terms with vendors. Comprehensive spending controls help you enforce purchasing policies while empowering cardholders with travel-assistance services, travel-insurance programs, mileage awards and 24-hour customer service.

#### Availability

Asia Pacific, Canada, Europe, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



**KDS**

Booth No: 3

**KDS International**

969G Edgewater Boulevard, Suite 780  
Foster City, CA 94404 USA

**Contact**

Steve Culores  
1-650-345-6565 Phone  
1-650-345-2525 Fax  
sculores@kds.com

[www.kds.com](http://www.kds.com)

For more than 10 years, KDS has been providing cutting edge travel solutions for the corporate marketplace. Today, we are one of the few global providers of online business travel management solutions. A few KDS customers include Accenture, Alstom, BP, Carlson Wagonlit Travel, Galileo, Gray Dawes, Henkel, Novartis, and Shell. The following provides a brief description of our two core products:

KDS Corporate is our comprehensive online travel booking solution that was developed to effectively reduce business travel expenses at every level within the corporation. KDS Corporate is a proven and comprehensive solution that allows a corporation to reduce costs company-wide by providing multi GDS, multi lingual, Direct Link and Web Link connectivity to airlines, hotels and car rental company suppliers while enforcing travel policy at every level.

KDS Expense is our unique end-to-end solution fully integrated with KDS Corporate that includes budget authorization, trip planning, expense reporting and business process management.

KDS maintains offices in the United States, United Kingdom, France and Germany.

Additional information about KDS can be found on the Web at [www.kds.com](http://www.kds.com).

**Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE

# MPbid

### MPBid - Enterprise Solution

Booth No: 25

#### MPBid

2000 S.W. 30th Avenue  
Pembroke Park, FL 33009 USA

#### Contact

Jim Etkin  
1-888-941-9396, ext. 124 Phone  
1-954-457-7590 Fax  
jimetkin@mpbid.com  
www.mpbid.com

#### Small Investment, Rich Returns

The MPbid Enterprise Solution provides a cost-effective approach to realizing the huge financial benefits of a strategic meeting management program. Planners can focus on fulfilling corporate strategy and objectives instead of the logistical aspects of meeting planning. At the same time, the organization is driving business to preferred vendors and collecting data that will identify spending trends, locate cost savings, and facilitate volume negotiations. MPbid services do not stop at the computer. We can also provide professional consultation to help establish your custom meeting management policies, best practices, vendor negotiations and any other support services.

The main components of the MPbid Enterprise Solution include:

1. Meeting Management (*Manage meeting policy and collect data across your enterprise.*)

- Define and enforce meeting policy
- Meeting Registration and approval
- Meeting Calendar
- Budgeting
- Consolidate meeting and vendor data

2. Sourcing (*Drive business to preferred business vendors.*)

- Preferred Vendor Management
- Proprietary Hotel Sourcing Functionality
- Contracts and Risk Management

3. Attendee Management (*Application suite allows meeting-specific registration.*)

- Alternative registration application options
- No annual licensing fees
- Single point of contact for all meetings

Please contact us for an online demonstration.

#### Availability

Canada, USA



# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



**OnVantage**  
3920 Freedom Circle, Suite 200  
Santa Clara, CA 95054 USA

**Contact**  
Ruth Saldivar  
1-408-562-7675 Phone  
rsaldivar@onvantage.com  
[www.onvantage.com](http://www.onvantage.com)

### **MeetingView Spend Management Suite**

*Booth No: 23*

Enterprise meeting management gives corporate travel the ability to extend the benefits already gained from managing transient travel into the meetings and events category. Consolidating meetings data helps in merging meeting and transient travel volume for additional leverage in negotiations with suppliers. With meetings and events contributing up to 30% of total T&E, spend management for corporate travel is incomplete unless it includes meetings and events expenditure.

OnVantage is the first company to offer a spend management solution specifically designed for enterprise meeting and event management. Only MeetingView from OnVantage has a policy engine to help companies establish a standardized meeting planning process, enforce policies and share best practices specific to the needs of the business in real time. This control system ensures that planning for every meeting follows corporate guidelines and leverages negotiated terms and conditions.

Finally, MeetingView from OnVantage offers data consolidation and a centralized view of meeting related activity. Yet, it supports decentralized meeting management by having different levels of access according to role, system functionality and event. This benefits companies which wish to capitalize on the benefits of consolidation but prefer meetings to be planned by their individual, autonomous divisions.

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### Orbitz for Business | Travelport

Booth No: 33-34

**Orbitz for Business | Travelport**  
2101 Fourth Avenue, Suite 500  
Seattle, WA 98121 USA

#### Contact

Terry Walsh  
1-206-973-4300 Phone  
1-206-973-4333 Fax  
INFO@Travelport.com  
www.orbitzforbusiness.com  
www.travelport.com

Cendant Corporate Travel Solutions – The solutions provider of choice in corporate travel management, partnering with clients to transform their travel experience through superior content, products and service.

Orbitz for Business – Orbitz for Business is a superior, ready-to-go corporate travel solution, ideal for companies seeking a familiar user experience.

Travelport – Travelport is a highly flexible solution, ideal for corporations seeking more control over their travel programs and policies.

- Travelport gives a company the ability to customize the way it presents information to its travelers, from the moment they log on. It is a great way to remind people what's in and out of policy, to tailor messages to travelers going to certain cities or airports. And, because Travelport is easy to configure and easy to continually update, travel managers enjoy near limitless ways to fine tune and administer the company's travel program.
- Travelport's Interactive Travel Manager messaging lets a company present travelers with timely company announcements (such as special negotiated discounts on air, car and hotel) and travel information.
- Travelers have an advocate on their side with Orbitz for business; they feel cared for. Orbitz for business alerts them to flight conditions, delays, and cancellations via email, PDA or cell phone.
- Orbitz for Business is the only offering in the industry that displays unused ticket value on the home page and prompts the traveler to redeem that value right within the booking path (i.e., no need to call agent to redeem).

#### Availability

Asia/Pacific, Canada, Europe, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **Cliqbook Travel Management & Vinnnet Expense Management**

*Booth No: 20*

#### **Outtask, Inc.**

209 Madison Street, Suite 400  
Alexandria, VA 22314 USA

#### **Contact**

Ross Atkinson  
1-703-837-6100, ext. 4017 Phone  
1-703-837-6106 Fax  
ratkinson@outtask.com

[www.outtask.com](http://www.outtask.com)

Outtask, Inc. is the leading provider of corporate travel and expense (T&E) automation solutions. Outtask delivers a fully integrated T&E management solution through its Cliqbook travel management and Vinnnet expense management service offerings to seamlessly automate and control travel booking, and expense submission, reporting and reimbursement. Customer and partner successes, technology innovation and acclaimed best practices have earned Outtask industry recognition.

Cliqbook, an award-winning online travel procurement solution, is designed to help companies both lower – and control – their overall travel spend. Cliqbook provides travelers with a user-friendly solution to making their own travel reservations while managing their corporate travel. Cliqbook allows travelers access GDS and non-GDS inventory, all within a controlled environment. Companies enforce their business policies from the point of purchase, effectively preventing unnecessary spending from happening in the first place.

Cliqbook offers many unique benefits to its customers that make it the fastest growing, most competitive solution on the market today. Some of these include:

- Bi-directional profile synchronization between Cliqbook and the GDS and/or 3rd party products
- Real-time reporting that aggregates online-booked data as well as agent-booked data
- Integrated low cost carriers and web fares in a single interface
- Internet buy tracking and profile pre-population to Internet websites
- Geo-coded hotel properties for precise mapping of directions and hotel locations relative to the destination
- Geo-coded off airport car rental support
- Integrated itinerary with maps, directions, and an auto-load calendar attachment
- Meeting management integration
- "Hold but do not buy" feature
- Voice interface to book hotel and car

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Middle East, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### Global Technology Platform

Booth No: 28

#### **RADIUS – the global travel company**

4330 East-West Highway, Suite 1100  
Bethesda, MD 20814 USA

#### **Contact**

Jay Richmond  
1-301-718-9500 Phone  
1-301-718-4290 Fax  
jrichmond@radiustravel.com  
[www.radiustravel.com](http://www.radiustravel.com)

RADIUS – the global travel company, is one of the world's largest travel management companies with combined annual sales of over \$17.3 billion (USD). RADIUS is comprised of 90+ shareholder agencies in 80+ countries around the world with over 4,600 travel agency locations and is headquartered in the United States with regional offices servicing the Americas, EMEA, and Asia Pacific. RADIUS delivers outstanding personal service backed by the most compelling technology on the market. Thanks to pioneering collaborations with partners such as Amadeus and TRX, the RADIUS Global Technology Platform unifies processes and offers our global agency network a fully integrated end-to-end solution, enabling them to provide their multinational corporate clients a wealth of local services and focus together with the cost-efficiencies of a global platform with unique content.

The RADIUS Wheel is a central database of private fares that offers deeper savings every time travel is booked, while at the same time guaranteeing that corporate policy is followed. The Wheel "allows" suppliers of both air and hotel to counter-offer a client's original booking from a competitor supplier with a substantially discounted offer. Suppliers are of a similar quality and in the case of air at a similar time and direct-routing. With hotels, the alternative property is within a mile of the original booked and the same or higher quality. This revolutionary process reduces travel costs and increases corporate performance with preferred suppliers by offering alternatives based on pre-established guidelines set by clients. These counter-offers will be displayed within three seconds to the booking agent who can then propose them at point-of-sale to the client.

RADIUS Self Book is a browser-based application powered by Amadeus, which enables the corporate traveler to log in at any time and any place. It ensures that every booking complies with corporate policy, preferred suppliers and negotiated rates. Additionally, the corporate traveler will have access to all fare types enabling the corporate traveler to compare different fares applicable to their trip. It saves companies 15-to-20 percent on direct travel costs, and up to 60 percent on transaction costs.

The booking data is transferred to the Amadeus-powered RADIUS Global Reporter. This is a browser-based statistical analysis tool that provides online access to consolidated travel information. RADIUS Global Reporter provides real time statistics and a consolidated reporting tool for RADIUS travel management agencies and their clients. Moreover, the data includes associated financial data on fares, ticket numbers, miscellaneous charge orders, commissions, and any other data depending on client requirements. The product is designed to be fully flexible allowing customized reports that ensure that client reporting expectations are met.

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America, Europe, Middle East, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### SWABIZ

Booth No: 22

#### **Southwest Airlines**

2702 Love Field Drive, HDQ5FS  
Dallas, TX 75235-1611 USA

#### **Contact**

Scott Anderson  
1-214-792-6496 Phone  
scott.anderson@wnco.com  
[www.swabiz.com](http://www.swabiz.com)

Southwest Airlines is the United States' most successful low-fare, high frequency, point-to-point carrier. Southwest is also the largest carrier based on scheduled domestic departures. Year end results for 2004 marked Southwest's 32nd consecutive year of profitability. The airline began service June 18, 1971 with flights to Houston, Dallas, and San Antonio. Southwest offers over 2,900 daily departures, supported by more than 32,000 total employees throughout the Southwest system. To corporate travel decision makers, Southwest offers SWABIZ, a FREE online tool that allows business travelers to plan, book, and purchase Ticketless Travel on Southwest Airlines; a simple and efficient method to obtain low fares and Rapid Rewards credit. SWABIZ is a useful mechanism that assists Travel Managers with tracking, managing, and reporting of business travel.

#### **Availability**

USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **StarCite, Inc.**

Booth No: 15

#### **StarCite, Inc**

311 E. Prairie Avenue  
Lombard, IL 60148 USA

#### **Contact**

Joe Ehrline  
1-888-354-4689 Phone  
or 1-267-330-0500 Phone  
1-267-330-0501 Fax  
jehrline@starcite.com

[www.starcite.com](http://www.starcite.com)

StarCite, Inc. is the world's leading provider of innovative meetings technology and world-class services. We enable efficient event procurement, cost management and consolidation – across the enterprise. Our strategic meetings management technology and processes are helping customers realize significant first-year savings of up to 10% on meeting spend, up to 60% on Web registration and 10% or more on group air travel. Since meetings and events typically represent spend of 1% to 3% of total revenue, these savings are significant.

StarCite's integrated solution offers an enterprise meetings portal, sourcing/procurement/RFP process, budget management, e-marketing to attendees, housing management, air booking, attendee registration and management, support for Sarbanes-Oxley compliance and the industry's most experienced customer support team. Let us show you how deploying an effective, strategic meeting management platform can help your business work smarter, save time and money!

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



**TQ3 Travel Solutions**  
1260 Mercer Street, Suite 200  
Seattle, WA 98109 USA

**Contact**

Vanessa Fukunaga  
1-206-701-3610 Phone  
vanessa.fukunaga@tq3navigant.com  
www.TQ3.com

### **Automated Policy Management**

Booth No: 11-12

Automated Policy Management is a proprietary policy alert system that enables travel managers to define their corporate travel policies using predefined rules and communicate policy violations (via e-mail) to travelers, their supervisors and other designated recipients any time a ticketed transaction is generated that violates a defined policy. Once the policies are defined, Automated Policy Management essentially does all the work automatically. The reporting capabilities within the Automated Policy Management application give travel managers the ability to quickly detect trends (improvements and declines) so they can take appropriate action.

TQ3 Hotel eRATE is a web-based bid management tool that allows corporate clients to negotiate the most competitive hotel rates, without the inconvenience and delays of traditional, paper-based RFP (Request For Proposal) processes. This leading-edge solution allows corporations to automate the negotiation process that takes place when bidding for the best contractual hotel rates. The client will invite prospective hotels, via email, to complete a TQ3 Hotel eRATE template online, which utilises the global standard NBTA data format. Once a hotel responds, clients can then accept the rates and conditions offered or reject the proposal. In the case of a rejected proposal, TQ3 Hotel eRATE will initiate a process of multiple round online negotiations between the hotel and client. TQ3 Hotel eRATE provides permanent transparency on the status of negotiations, throughout the bidding process. The end result will be a complete client-specific hotel programme that is stored in a system database, incorporating as many hotels as desired. This information can then be easily extracted or exported for use in the client's booking engine or within other travel-related applications.

**Availability:**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

# ACTE-VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **Spend Management Services**

*Booth No: 14*

#### **Travel Analytics**

35339 Quartermore Circle  
Solon, OH 44139 USA

#### **Contact**

Scott Gillespie  
1-440-248-4111 Phone  
1-440-952-9156 Fax  
[scott.gillespie@travelanalytics.com](mailto:scott.gillespie@travelanalytics.com)  
[www.travelanalytics.com](http://www.travelanalytics.com)

Travel Analytics provides sophisticated and unbiased spend management services. Our combination of experienced business analysts and patent-pending software deliver significant savings to companies around the world.

Travel Analytics provides:

- Travel Program Valuation
- Travel Program Benchmarking
- Travel Policy Analysis
- Savings Diagnostics
- Contract Analysis
- Supplier Strategy Evaluation
- Supplier Scenario Modeling
- Unbiased Negotiation Support
- Contract Management
- Savings Tracking
- Free Tools
- Category Education

Travel Analytics – Finding Bigger Savings Faster<sup>SM</sup>

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA



# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **TravelMaster**

Booth No: 30

#### **Tri-Pen TravelMaster Technologies**

4441 Holt Street  
Bellaire, TX 77401-5620 USA

#### **Contact**

E. J. Martinez  
1-877-666-6996 Phone  
1-877-349-8030 Fax (call first)

info@tri-pen.com  
www.tri-pen.com

TravelMaster™ is the first product in the industry to fully integrate real time Corporate Card and Travel Data. This interactive application provides analysis and proactive, actionable intelligence for the travel management team. It combines a number of unique features and capabilities never previously available, with numerous tools currently available only as stand-alone, non-integrated products, providing an industry first, seamless, end-to-end technology product.

For the first time in the history of corporate travel management, TravelMaster™ enables the travel management team to have complete control of their travel program in every area. TravelMaster™ completely integrates, and consolidates, corporate card and travel data from numerous disparate sources (multiple agencies, corporate card providers and countries, provides immediate automated notification and identification of Travel Policy Exceptions, tracks real time performance vs. goals on travel supplier contracts, audits all air, hotel and rental car bookings for rating errors, and agency compliance, and provides automated RFP and Travel Budget Planning negotiation with airlines, hotels and site-specific vendors.

#### **Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



**TRX**

*Booth No: 21*

**TRX**

6 W. Druid Hills Drive  
Atlanta, GA 30329 USA

**Contact**

Todd Dirks  
1-303-601-0980 Phone  
todd.dirks@trx.com

[www.trx.com](http://www.trx.com)

TRX is a leading, independent provider of transaction processing and data integration services to the global travel industry. The company's product and service offering consists of five hosted technology applications: RESX (online booking), SELEX (agent technology), CORREX (automated processing), TRANXACT (settlement and reporting), and DATATRAX (data integration). TRX provides each of these solutions independently or as a comprehensive, integrated end-to-end processing suite for travel agencies, suppliers, large corporations, credit card issuers, and expense management companies. TRX is headquartered in Atlanta, Georgia with offices and staff in North America, Europe and Asia.

**Availability**

Africa, Asia/Pacific, Canada, Central & South America,  
Europe, Middle East, USA

# ACTE-VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **US-VISIT**

Keeping America's Doors Open and Our Nation Secure

#### **US-VISIT**

1616 N. Fort Meyer Drive  
Arlington, VA 22209 USA

#### **Contact**

Marianne Martz  
1-202-298-5027 Phone  
1-202-298-5033 Fax  
marianne.k.martz@dhs.gov  
[www.dhs.gov/us-visit](http://www.dhs.gov/us-visit)

### **Department of Homeland Security – US-VISIT**

*Booth No: 6*

Important travel information for foreign visitors coming in and out of U.S. airports, seaports and land borders.

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### **Visa Commercial Solutions**

*Booth No: 18-19*

#### **VISA**

P.O. Box 8999  
San Francisco, CA 94128 USA

#### **Contact**

Janet Inouye  
1-650-432-3200 Phone  
1-650-432-1157 Fax  
CommercialSolutionsInsight@visa.com  
[www.visa.com/commercial](http://www.visa.com/commercial)

As companies look for ways to become more resourceful than ever at monitoring and controlling expenses, business travel is one of the areas they focus on most. With an array of travel related services, Visa can help your company to keep costs under control – and give you the flexibility and information you need to manage all of your travel and entertainment expenses.

Visa commercial payment solutions such as the Visa Corporate card give you the data you need to make better business decisions, including enhanced procurement, airline, hotel, car rental, and fleet data from nearly two million merchants. Accessing this data is easy through the powerful reporting tools that Visa or your commercial banker provides.

With Visa, you get the efficiency you've come to expect from the leading supplier of purchasing, T&E, fleet and one card payment services. Our solutions are designed for mid-sized companies to large, multinational corporations. Please visit [www.visa.com/commercial](http://www.visa.com/commercial) for additional information.

#### **Availability**

Asia/Pacific, Canada, Central and South America,  
Europe, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



**Worldspan**  
300 Galleria Parkway  
Atlanta, GA 30339 USA

**Contact**  
Karen Griffin  
1-770-563-4823 Phone  
1-770-563-7019 Fax  
karen.a.griffin@worldspan.com  
www.worldspan.com

### **Trip Manager® XE**

Booth No: 27

A browser-based self-booking tool for corporate travelers, which can be accessed via the Internet.

#### **Benefits:**

- Maximizes compliance with corporate travel policies
- Strengthens preferred supplier relationships
- Expands negotiated fares programs
- Creates cost savings and efficiencies for corporations and their Worldspan agency partners
- Manages overall travel expenses

#### **Attributes:**

- Highlights preferred suppliers to maximize negotiated rate programs
- Uses Worldspan Power Pricing® to find the lowest available fares
- Displays live seat map for airline seat selection
- Tracks air, car and hotel frequent-user numbers
- Allows booking changes or cancellations
- Automatically transmits bookings to partner agency for ticketing, Q/A and reporting
- Links with the travel industry's leading software applications for streamlining the process of travel planning and expense management
- Provides real-time trip planning capabilities for air, car and hotel reservations

#### **Availability**

Canada, Central & South America, Europe, USA

# ACTE:VANCOUVER

## TECHNOLOGY AND BUSINESS PROCESS SHOWCASE



### Plan2Attend

Booth No: 9

#### WorldTravel Meeting & Incentives

321 N. Clark Street, 4th Floor  
Chicago, IL 60610 USA

#### Contact

Bill Chapdelaine  
1-770-926-3962 Phone  
1-215-504-7092 Fax

Bill.Chapdelaine@worldtravel.com

[www.wtmionline.com](http://www.wtmionline.com)

#### The Plan2Attend MEETING MANAGEMENT MODULE features:

- Enterprise-wide meeting calendar
- Planner calendars providing access to programs in process
- Tracking of meeting status and planner assignment
- Comprehensive reporting of spend by cost category and by supplier, by meeting, by division, or enterprise-wide
- Data consolidation reporting showing both rolled-up and itemized spend, supplier, and meeting activity

#### The Plan2Attend ATTENDEE MANAGEMENT MODULE features:

- Web registration setup wizard for registration website creation (or WTMI can customize websites)
- Established registration templates with user defined fields to include customization when desired
- Hotel management, including inventory controls
- Activity/event management, including inventory controls
- Inventory decrement, including waitlist functionality and planner alerts when inventory is low
- Two-way air interface (GDS) integration with Sabre, Apollo and Worldspan
- Online air booking solutions
- Attendee demographic management
- Registration pre-population functionality
- Automated registration start and end dates set by the planner
- Instant attendee acknowledgement at submission of registration
- Electronic attendee confirmation processing
- Ability to edit attendee data
- QC functionality to avoid errors and duplications
- Invitation list upload, group e-mail distribution and attendee communication capabilities for event marketing
- Credit card payment processing
- Password-protected, real-time online reporting of all participant information

#### The Plan2Attend PURCHASING AND PLANNING MODULE features:

- Full financial budgeting and spend tracking
- Management of event and meeting spend
- Per person registration costs capture
- Actual expenditures to budget analysis
- Unlimited budget versions
- Budget and spend tracking in any monetary currency

#### Availability

USA



ACTE  
Asia-Pacific Canada

ASSOCIATION OF  
CORPORATE TRAVEL  
EXECUTIVES  
EMEA United States