# ATLANTA

ACTE Global Education Conference May 7-9, 2006



individual integrated interactive



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## **ACTE Global Education Conference** May 7-9, 2006

# individual integrated interactive

The ACTE Global Education Conference is known worldwide for its academic excellence and unmatched networking opportunities. The event in Atlanta will bring the leaders in business, government, and global travel management together for an educational conference that puts the iNDIVIDUAL at the center of the experience.

Through iNTERACTIVE Keynote Presentations and Educational Sessions, several themes affecting the business travel industry today will be iNTEGRATED into one unique conference experience. Curriculum will include:

- Technology as an Enabler
- Program Expansion & Market Development
- Enhancing the Value Chain
- Value Creation
- ACTE Initiatives: Contagion, CSR, Traveler Security



# ACTE PROFILE

## **ACTE Mission**

The Association of Corporate Travel Executives (ACTE) is a not-for-profit association established by business travel professionals to provide high-level education and networking opportunities. The mission of our Global Education Conference is to identify the issues, predict industry trends, encourage open discussion, build consensus and find solutions.

ACTE recognizes the interdependence between corporate travel purchasers and corporate travel suppliers and accords both sectors equal membership. ACTE Members span all sectors of business travel; from corporate buyers, to travel management companies, to suppliers. ACTE serves more than 2,500 executives in over 40 countries.

## **ACTE Education**

Through two Global Education Conferences, an Asia-Pacific Regional Educational Conference, worldwide Executive Forums, Webcasts, and PowerTalks, ACTE provides critical, topical, and timely information to over 5,000 industry professionals worldwide. ACTE's educational programming allows its members to discuss and debate important topics throughout the year.

At ACTE educational events, participants receive the highest quality learning experience in the marketplace and the opportunity to network with senior level members of the corporate travel community.

For more information about future Education Programs, visit ACTE's online calendar of events at http://www.acte.org/events/index.shtml.



ASSOCIATION OF CORPORATE TRAVEL **EXECUTIVES** 

2006

JOIN US AT **ACTE Global Education Conferences** 

22-24 OCTOBER 2006 WWW.ACTE.ORG/EVENTS/BARCELONA



## **ACTE Publications**

From the quarterly magazine, ACTE Global Business Journal, and Membership Directory to the bi-weekly ACTE Globalink e-newsletter, ACTE publications provide our members with news and, more importantly, emerging global trends and challenges through informative articles and interviews with industry leaders.

## Access To Critical Information

ACTE members receive answers to their most pressing questions through access to benchmarking and trending information via member surveys, whitepapers, and educational presentations.



# **ACTE Thanks Our** 2006 CIRCLE SPONSORS

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# 2006 GLOBAL BOARD OF DIRECTORS

The Board of Directors are elected by ACTE's international members to provide strategic direction for the association.

## **Executive Committee**



Greeley Koch ACTE President, Senior Vice President, Strategic Sales, TQ3 Travel Solutions



Nadine Dewart ACTE President-Elect, Global Travel Sourcing, Dupont



Brad Seitz ACTE Treasurer, President and CEO, TOPAZ International, Ltd.



Susan Gurley
ACTE Chief Staff Officer,
Executive Director,
Association of Corporate
Travel Executives (ACTE)

## **Board Members**



Alisa Bornstein ACTE At-Large



Caro Cook ACTE At-Large, Chief, Transportation Section, International Monetary Fund



Chris Crowley ACTE At-Large, Sales and Marketing Director, The Travel Company/ SYNERGI UK



Tony D' Astolfo ACTE United States, Vice President, Travel Services, Rearden Commerce



Susan Hopley ACTE At-Large, Executive Vice President, Emerging Markets, TRX



Isabelle Koch ACTE EMEA, Vice President, Sales & Marketing, EMEA, Carlson Wagonlit Travel



Angela Naegele

ACTE At-Large,
Global Procurement
Director,



Rick Robert ACTE Canada, Associate Director, Travel & Expense Management, Bell Canada



Peter Sijbers

ACTE At-Large,
Global Commodity Manager,
Philips Electronics



Megan Stowe ACTE Asia-Pacific, Global Sourcing Manager, Intel

# 2006 Regional Chairs

Each ACTE region operates under the direction of an ACTE Regional Chair. ACTE customizes the programs and services offered in their region to deliver the most value to their regional members. These volunteer members link their community of business travel professionals to ACTE's wealth of global knowledge and information.



Michael Bezer ACTE Asia-Pacific, Vice President, Sales & Account Management, Asia-Pacific, Carlson Wagonlit Travel



Onita Dey-Frankian ACTE Canada, National Business Development Manager, TQ3 Travel Solutions



**Richard Case** ACTE United States, Global Accounts Manager, WorldTravel BTI

## 2006 Atlanta **Educational Conference** Steering Committee

These industry leaders volunteered their time, expertise, and creativity to design and develop the educational program for the 2006 ACTE Global Education Conference in Atlanta.



**Bindu Bhatia** Vice President, Global Sales, North America, Carlson Wagonlit Travel



Alisa Blanco Director, National Sales, Carlson Hotels



Richard Crum President & CEO, AirPlus International



Tony D'Astolfo Vice President. Travel Services. Rearden Commerce



**Marty Denning** Director, Marketing & Business Development. Amadeus e-Travel



Claude Laroche Senior Director. Supply Management, Canadian Broadcasting Corporation



Camille Olivere Managing Director, Cendant Corporate Travel Solutions



Peter Pearson TravelSmart Manager, Financial Shared Services. The Coca Cola Company



Manager, Travel Services, Johnson & Johnson



**David Stratchko** Global Account Manager, Corporate Sales, Delta Air Lines



Keith Taylor Senior Vice President, Sales & Account Management, TQ3 Travel Solutions



Mark Walton Principal, Consulting Strategies, LLC



**Doug Wright** Vice President. Global Business Development, American Express

# GENERAL SESSIONS & KEYNOTE PRESENTATIONS

The ACTE Global Education Conference keynote speakers provide informative perspectives and view points that enhance your understanding of Business Travel in the global community and marketplace. Their messages supplement education session offerings and ACTE Initiatives on a wide variety of international topics.

# Marilyn Carlson Nelson Chairman and Chief Executive Officer, Carlson Companies

**KEYNOTE PRESENTATION: Leadership in the New Century** SUNDAY, MAY 7, 6:00 PM - 7:30 PM

Marilyn will discuss the challenges, opportunities, and complexities of leading a 140country enterprise in today's environment; the responsibilities incumbent upon corporate leaders who choose to operate globally; and the new style of business leadership she believes will be needed to succeed in the future.

Marilyn Carlson Nelson is chairman and chief executive officer of Carlson Companies, a global group of integrated companies providing leisure travel, hotel, restaurant, cruise, and marketing services. With headquarters in Minneapolis, Minnesota, U.S.A., Carlson-owned and franchised operations employ about 190,000 people around the world. In 2004, sales under Carlson brands worldwide (including franchised operations) totaled US \$26.1 billion.



## Jim Hurd

Director, NanoScience Exchange

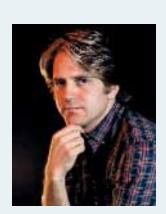
**KEYNOTE PRESENTATION: Nanotechnology 2006:** The Transformations Accomplished, the Misleading Hype and the Realities of Commercialization MONDAY, MAY 8, 8:30 AM - 10:00 AM

What transformations have taken place quietly in products and manufacturing? What hype is leading us down the garden path that lead to nowhere? What are the realities under the surface in nanotechnology related companies today?

Jim Hurd will look at developments in nanomaterials, including synthetic single crystal diamond that can lead the way for semiconductors to move from silicon to diamond, natural nanotubes found in clays in the ground, carbon nanotubes that could one day enable elevators from the ground to the first level of the space station, semiconductors and batteries being made out of viruses and the National Cancer Institute's major nanobio push against cancer, using individual molecules to attach and then cook cancer cells.

Jim Hurd will look at who's leading the way in nanoelectronics and discuss which major corporations are making the strategic alliances that are really effective.

It's a historic time—full of progress, full of hype and full of disappointment. 2006 and the year or two after are ushering in a brave new world—travel companies need to stay tuned or be left in the wake!



# GENERAL SESSIONS & KEYNOTE PRESENTATIONS







# Dr. Julie Louise Gerberding, MD, MPH

Director of the Centers for Disease Control and Prevention (CDC) and Administrator of the Agency for Toxic Substances and Disease Registry (ATSDR)

**KEYNOTE PRESENTATION: Global Health Protection in the** 21st Century: It's a Small World After All

TUESDAY, MAY 9, 8:45 AM - 10:15 AM

SARS best illustrates the incredible speed and connectivity and globalization of the threats that we experience today. Something that started out in a remote corner of the Guangdong Province literally within a few days became a global health crisis, affected local communities at the front lines, and had communities worried about SARS with incoming travelers. It is the global-to-local and local-to-global connectivity that exemplifies today's small world.

CDC's Global Disease Detection initiative focuses on key interventions that allow CDC and its global partners to quickly recognize, prevent, and control infectious disease outbreaks. Dr. Julie Gerberding will speak about ensuring secure and timely data exchange, emphasizing the greater good of putting the health of the human population first, and how highly connected small-world networks are our best strategy to better detect and better respond to emerging health threats.



Steve Brill

Founder and Chief Executive Officer, Verified Identity Pass, Inc.

**KEYNOTE PRESENTATION:** The Intersection of Privacy and Security TUESDAY, MAY 9, 1:30 PM - 2:45 PM

Steven Brill will speak about the movement towards volunteer credentialing as an approach to mitigate the inconveniences and delays that securing our transportation systems has imposed and how society has come to endorse the private sector approaches to deal with the interaction between security and privacy issues.

Steven Brill is the Founder and CEO of Verified Identity Pass, Inc., and the creator of Clear Registered Traveler program. He has been a Newsweek columnist on all issues related to the aftermath of the September 11th attacks and a consultant to NBC on the same subject. He is the author of AFTER: How America Confronted The September 12th Era (Simon & Schuster 2003).

Previously, he was Chairman and CEO, American Lawyer Media, L.P. and Founder, President, CEO and Editor-in-Chief of COURT TV (Courtroom Television Network), the 24-hour basic cable television channel that began operations across the country in July 1991.



## Michael Jackson

Managing Director, Zebra Crossing

As Conference Moderator, Michael Jackson will bring a continued level of professionalism to ACTE's educational program. In this role, Jackson will facilitate and summarize each of the general sessions, keeping the focus on the Conference themes and objectives, providing seamless transitions, and ensuring a lively exchange of views. Jackson is a highly regarded strategic consultant and a sought-after global public speaker based between London and Johannesburg. Once acclaimed by former South African President Nelson Mandela as "a national treasure," he has an uncanny ability to connect with his audiences at a personal level, and is often referred to as a passionate champion of the business cause. As the owner of Zebra Crossing, a pan-African creative and forensic marketing consultancy, clients such as Microsoft, Nike, Virgin Atlantic Airways, HP, and British Telecom, have previously utilized his communication and marketing expertise. Jackson is also a travel journalist, writing for British Airways and Travel magazine and is a regular television presenter.



# ACTE GLOBAL EXCHANGE PROGRAM

## **APPLICATIONS NOW BEING ACCEPTED**

The Association of Corporate Travel Executives (ACTE) is committed to promoting and advancing the business travel management profession worldwide. To demonstrate this commitment, ACTE launched the ACTE Global Exchange Program to exchange ideas and innovations among ACTE members.

For more details please visit

http://www.acte.org/events/global\_exchange.shtml

# FEATURED SPEAKERS



Jim Whitehurst Chief Operating Officer, Delta Air Lines



Ruth Ann Marshall President, The Americas, MasterCard International



Sara Blakely Founder, President, and CEO Spanx, Inc.

#### SUNDAY, MAY 7, 6:00 PM - 7:30 PM

Jim Whitehurst, chief operating officer for Delta Air Lines, will welcome attendees to Delta's hometown and touch on its proud history of supporting the transportation needs of businesses in Atlanta and the rest of the world.

#### MONDAY, MAY 8, 8:30 AM - 10:00 AM

Ruth Ann Marshall, president of the americas for MasterCard International, will speak about the latest payment technologies and their implications on business travel.

#### MONDAY, MAY 8, 3:00 PM - 4:15 PM

Sara Blakely, founder, president, and CEO of Atlanta based Spanx, will speak about how she turned \$5,000 in savings into a \$45 million dollar apparel company and how Richard Branson, chairman, The Virgin Group, unexpectedly handed her \$750,000 to start a foundation to benefit women's rights around the world.

# MOOT COURT



ACTE whitepapers serve as a valuable educational tool for our members. The purpose of an ACTE whitepaper is to provide information, analysis, and data on a specific issue of interest to the industry. An ACTE whitepaper should not focus on promoting a single product or an industry. Our whitepapers are typically written in collaboration with ACTE staff, outside experts and ACTE members who have expertise in the topic of the paper.

ACTE whitepapers are provided to our members at most of our educational events and are available on our members only portion of the website.

ACTE will present two whitepapers at the conference in Atlanta. "Going Global: Trends in Travel Management" will be presented on behalf of Amadeus, and "Sourcing Payment Solutions: Best Practices" will be presented on behalf of AirPlus.





# Year 2015: Where is the Corporate Travel Manager?

TUESDAY, MAY 9, 4:45 PM - 6:00 PM

Through the moot court exercise, two distinguished industry professionals trained as attorneys will advocate each side related to the future viability of the role of corporate travel manager. Compelling arguments related to the sustainability of the unique and irreplaceable value of the travel manager in the future will be made to attendees and three magistrates.

Each advocate will independently research the issue and develop a list of witnesses to call in support of their issue. Each advocate will be afforded the opportunity to cross examine the opposing witnesses. The result will be a unique look at an issue that is dominating the news in today's business travel industry.

## LEAD ADVOCATES

#### **Tom Wilkinson**

Senior Vice President, Partnership Travel Consulting, Inc.

#### Tom Lacny

Senior Vice President, Global Markets, WorldTravel BTI





#### Reality

Choices > Access unmatched inventory and fares

Care > Change management and support

Freedom > Establish new supplier relationships

Success > Implement, monitor and reap financial benefits

Web based, no worries; global by design. Find out why corporations prefer KDS.

# INDUSTRY PERSPECTIVES <

## Sunday, May 7

6:00 pm - 7:30 pm



On Behalf of Worldspan Ninan Chacko Chief Commercial Officer and Senior Vice President, Worldspan



## Monday, May 8

8:30 am - 10:00 am



On Behalf of SkyTeam Pam Elledge Vice President Sales and Distribution, Delta Air Lines





8:30 am - 10:00 am



On Behalf of Expedia Corporate Travel Cheryl Rosner President, Corporate Travel, **Expedia Corporate Travel** 



3:00 pm - 4:15 pm



On Behalf of GetThere and Travelocity Business Ellen Keszler President, Sabre Holdings Corporate Solutions





## Tuesday, May 9

1:30 pm - 2:45 pm



On Behalf of Cendant and Orbitz for Business | Travelport Dean Sivley Chief Product & Marketing Officer, Cendant Corporate Travel Solutions







1:30 pm - 2:45 pm



On Behalf of TQ3 Travel Solutions **Edward Adams** Chairman, **TQ3 Travel Solutions** 



4:45 pm - 6:00 pm



On Behalf of WorldTravel BTI Mike Buckman CEO, WorldTravel BTI



# CONFERENCE AGENDA

# Sunday, May 7

	<del> </del>				
8:00am – 1:00pm	ACTE MasterCard Golf Challenge	6:00pm – 7:30pm	General Session & Keynote Presentation		
10:00am - 7:30pm	Registration		Keynote Presentation		
1:30pm – 3:00pm	ACTE Canada-Canadian Issues in Focus		Leadership in the New Century		
3:00pm - 4:00pm	The ROI of Your ACTE Membership		Industry Perspective		
	New Member/First-Time Attendee Reception		On Behalf of Worldspan		
4:00pm – 6:00pm	Solutions Showcase and Welcome Reception	8:00pm – 10:00pm	Opening Night Reception at Georgia Aquarium		
Monday, May 8					

Monday, May 8						
7:00am – 6:00pm	Registration	12:00pm – 1:00pm	Luncheon			
7:30am – 8:30am	Continental Breakfast	1:00pm – 3:00pm	Solutions Showcase & Dessert			
8:30am – 10:00am	m – 10:00am General Session & Keynote Presentation		General Session & Keynote Presentation			
	Keynote Presentation Nanotechnology 2006: The Transformations Accomplished, the Misleading Hype, and the Realities of Commercialization		Keynote Presentation  Industry Perspective On Behalf of GetThere and Travelocity Business			
	Industry Perspective On Behalf of SkyTeam		ACTE Whitepaper Going Global: Trends in Travel Management			
	Industry Perspective On Behalf of Expedia Corporate Travel	4:15pm – 4:45pm 4:45pm – 6:00pm	Coffee Break Education Sessions			
10:00am - 10:30am 10:45am - 12:00pm	Coffee Break Education Sessions	4.43pm – 6.00pm	M201 On the Road Tools: Traveler Productivity			
	M101 Flying Under the Radar: Technologies That May Escape Detection		M202 Assessing Technology and Distribution in the Latin American Market			
	M102 The Red Tape of Global Programs Examined		M203 Optimizing Hotel Spend in a Seller's Market			
	M103 Air Turbulence		M204 ROI of a Global Travel Program			
	M104 Evidence Gathering for Moot Court		M205 Channeling for Content			
	M105 Channeling for Content		M206 Traveler Security			
	M106 Responsible Purchasing: Creating Sustainable Business		M207 The ROI of CSR			

M107 Total Employee Mobility

# CONFERENCE AGENDA

# Tuesday, May 9

**Continental Breakfast General Session &** 8:00am - 8:45am 1:30pm - 2:45pm **Keynote Presentation** 8:00am - 6:00pm Registration **Keynote Presentation General Session &** 8:45am - 10:15am The Intersection of Privacy and Security **Keynote Presentation Industry Perspective Keynote Presentation** On Behalf of Cendant Corporate Global Health Protection in the 21st Travel Solutions and Century: It's a Small World After All Orbitz for Business | Travelport ACTE Whitepaper **Industry Perspective** Sourcing Payment Solutions: On Behalf of TQ3 Travel Solutions **Best Practices** 2:45pm - 3:15pm Coffee Break 10:15am - 10:45am Coffee Break 3:15pm - 4:30pm **Education Sessions Education Sessions** 10:45am - 12:00pm T201 Post-Trip Tools: Reporting T101 Sourcing Tools: RFP's and and Reconciliation Vendor Management T202 Business Travel Management in T102 Assessing Challenges in the Asian the Middle East & Gulf Region Market for a Global Program T203 Where to Take Your Strategic T103 It's All in the Cards Meetings Management Next? T104 Measurement and Communication T204 New Concepts & Best Practices in Risk Management T105 Corporate Chat T106 Pandemic Preparedness Practices T205 Corporate Chat T206 Preparation, Not Panic 12:15pm - 1:15pm Luncheon **General Session** 4:45pm - 6:00pm **ACTE Moot Court** Year 2015: Where is the Corporate Travel Manager? **Industry Perspective** On Behalf of WorldTravel BTI 7:30pm - 9:30pm **Closing Night Reception** 

ACTE believes that learning is a shared process with participants learning from each other. ACTE employs a variety of teaching methods designed to transfer knowledge in a flexible, hands-on, and practical manner. Our seminars are designed to allow for one-on-one interaction and meaningful dialogue. We believe that ACTE's programs do not just benefit our participants, but their organizations as a whole.

Technology as an Enabler	M101 Flying Under the Radar: Technologies That May Escape Detection			Sourcing Tools	T101 Sourcing Tools: RFP's and Vendor Management		T201 Post-Trip Tools: Reporting and Reconciliation	
Program Expansion & Market Development	M102 The Red Tape of Global Programs Examined	M202 Assessing Technology Distribution in the Lat American Market		T102 Assessing Cha the Asian Mar Global Progra	ket for a	Manag	ss Travel ement in the East & Gulf Region	
Enhancing the Value Chain	M103 Air Turbulence	M203 Optimizing Hotel Spend in a Seller's Market		T103 It's All in the (	Cards	Strateg	to Take Your pic Meetings ement Next?	
Value Creation	M104 Evidence Gathering for Moot Court	Total Employee I		a Global Program	T104 Measuremer Communicat		T204 New Concepts & Best Practices in Risk Management	
Issue Summit	M105 Channeling for Content	M205 Channeling for Conter	nt	T105 Corporate Cha	at	T205 Corpora	ate Chat	
ACTE Initiatives	M106 Responsible Purchasing: Creating Sustainable Business		M207 The R	OI of CSR	T106 Pandemic Preparednes Practices	SS	T206 Preparation, Not Panic	

## **EDUCATION SPEAKERS TO INCLUDE:**

#### John Asselta

Senior Vice President, Partnership Travel Consulting

#### **Scott Case**

Director of the Alvernia College Faculty Institute, Alvernia College

#### **Anthony D'Astolfo**

Vice President, Travel Services, Rearden Commerce

#### Dr. Miles Druckman

Vice President of Medical Assistance, International SOS

#### **Gustavo Espina**

Director Multinational Sales & Account Management for Latin America, Carlson Wagonlit Travel

#### **David Hillman**

Principal, Consulting Strategies LLC

#### **Robert Langsfeld**

Partner, The Corporate Solutions Group

#### James D Lee

Executive Director-TSBN, Travel Services Benchmarking Network

#### **Aitor Marin**

Head of Competence Center, LATAM, Amadeus e-Travel

#### **Brian Nichols**

Hotel & Ground Transportation Programs Manager, Strategic Procurement Services Deloitte Services LP

#### Michael Premo

Senior Vice President, Latin America, TQ3 Travel Solutions

#### Steve Richard

Vice President, Global Sales Organization, Alliance Accounts & Latin America, Marriott International

#### **Albert Taras**

Managing Director, TCG Consulting

#### **Stewart Verdery**

Principal, Mehlman Vogel Castagnetti Inc

#### **Mark Walton**

Principal,

Consulting Strategies, LLC

# Technology as an Enabler

### M101 Flying Under the Radar: Technologies **That May Escape Detection**

MONDAY 10:45 AM - 12:00 PM

This session will survey the tools and their functions that influence behavior and offer improved intelligence for better management of spend in the planning phase of the travel life cycle.

## M201 On the Road Tools: **Traveler Productivity**

MONDAY 4:45 PM - 6:00 PM



This session will survey tools and services that can improve productivity and make life easier for the traveler before, during and after the business trip. Travel managers will learn about technologies that can help them

manage that fine line between procurement focused results and end user delight, and how delivering great service doesn't have to mean spending more. For Suppliers, the session will discuss technology trends that could help keep that most valued of all customers, the "road warrior", happy and loyal.

## T101 Sourcing Tools: RFP's and **Vendor Management**

TUESDAY 10:45 AM - 12:00 PM

COMPLIMENTS OF MasterCard Payment Solutions.

Online applications for RFPs, tools for contract fulfillment management and reporting for vendor negotiations will be surveyed in this session focused on technology that supports the procurement function.

### T201 Post-Trip Tools: Reporting and Reconciliation

TUESDAY 3:15 PM - 4:30 PM

Technology enablers that provide financial travel intelligence to the organization that include budgeting systems, expense reporting and other reporting tools will be reviewed and assessed for their ability to provide concise and valuable information about business travel to the organization.

# Program Expansion & Market Development

### M102 The Red Tape of Global **Programs Examined**

MONDAY 10:45 AM - 12:00 PM



Local customs related to human resources, legal and local business practices can often challenge globalization efforts. Learn the red flags for the travel program and workable solutions in these areas as you prepare

for consolidation and globalization of your program.

## M202 Assessing Technology and Distribution in the Latin American Market

MONDAY 4:45 PM - 6:00 PM

Travel distribution and travel technology applications in the Latin American business travel market have many influencers—ranging from regulatory to Internet access and high cost of technology integration. This area requires close attention for corporate travel programs that are expanding into this dynamic region. The presentation will provide an understanding of the realities of distribution and travel technology applications in Latin America.

## T102 Assessing Challenges in the Asian Market for a Global Program

TUESDAY 10:45 AM - 12:00 PM



This session will identify those components that can become stumbling blocks to expansion or consolidation of the travel program in the Asian market and provide insight into solutions that mitigate these obstacles.

## T202 Business Travel Management in the Middle East & Gulf Region

TUESDAY 3:15 PM - 4:30 PM



Despite political upheavals in areas of the Middle East, many countries have seen their economies blossom and diversify over the last decades. This session will explore how the region is approaching travel management differ-

ently than Western Europe or North America and why travel management companies in that region are likely to continue to see their travel budgets grow in the coming years.

## Enhancing the Value Chain

#### M103 Air Turbulence

MONDAY 10:45 AM - 12:00 PM

This session will explore the future role and share of network carriers. A close inspection of alliances and the niches both categories of airlines are carving out for future growth and profits will provide necessary insight for defining corporate air programs.

#### M203 Optimizing Hotel Spend in a Seller's Market

MONDAY 4:45 AM - 6:00 PM

The suddenly shifting landscape of hotel sourcing characterized by a seller's market, dynamic pricing and the growth of hotel eFolio data has radically changed the playing field in hotel sourcing. With no signs of returning to a less volatile atmosphere, this session intends to prepare both buyers and sellers for the next round of hotel procurement.

#### T103 It's All in the Cards

TUESDAY 10:45 AM - 12:00 PM

This session will provide an overview of card economics and how this distribution cost element very often outstrips GDS fees for suppliers. The discussion will then move into card RFPs, rewards programs, and at the end of the day who should own this distribution costs?

### T203 Where to Take Your Strategic **Meetings Management Next?**

TUESDAY 3:00 PM - 4:15 PM



Rising demand, rates and new technology applications are driving companies to fine-tune their strategic meetings management initiatives to achieve greater ROI in 2006. Learn how leading companies are addressing

the new conditions and where they're finding the biggest returns.

## Value Creation

#### M104 Evidence Gathering for Moot Court MONDAY 10:45 AM - 12:00 PM

This session will provide an opportunity for the two attorneys to gather evidence from session attendees that will support the arguments to be presented at the moot court. Prospective jurists will also be interviewed to select the three magistrates who will preside over the moot court and render their decisions on the presented cases.

Limited to 50 participants expected to give testimony on whether managed travel is dead or alive and kicking.

#### M107 Total Employee Mobility MONDAY 10:45 AM - 12:00 PM

As businesses continue to globalize, whether through market expansion or outsourcing, employees are increasingly "in motion." The costs and processes associated with managing a mobile workforce—from business travel, meetings, corporate aircraft, fleet management, relocation services to mobile/home offices—are huge, but often "under senior management's radar screen" because they are dispersed throughout most organizations, with many different professional disciplines, process owners, and outsource providers involved. This fragmentation makes accountability and management oversight elusive at best. But what if companies treated employee mobility—the process of getting people from here to there—as a single integrated area?

#### M204 ROI of a Global Travel Program

MONDAY 4:45 PM - 6:00 PM



What areas are worth consolidating on a global basis to produce the greatest efficiencies, optimize service and reduce costs and what is better left alone? This session will scrutinize the industry's experience in efforts

to consolidate and reduce vendors and eliminate perceived redundancies.

## T104 Measurement and Communication

TUESDAY 10:45 AM - 12:00 PM



Learn best practices for quantifying the travel program's value and effective communication to the company's stakeholders.

## **T204** New Concepts & Best Practices in Risk Management

TUESDAY 3:15 PM - 4:30 PM

Events of the past year and a half have further promoted the travel department's role in corporate risk management. Preparedness is the first rule of risk management and most organizations are reviewing and updating their business continuity plans. It is incumbent on the travel department to ensure their plans are integrated with their enterprise's strategy. Learn the new expectations of the travel department related to risk management and human asset protection.

## Issue Summit

## M105 Channeling for Content

M205 MONDAY 10:45 AM - 12:00 PM MONDAY 4:45 PM - 6:00 PM



More than a few airlines have boldly announced their intentions to combine where their inventory is distributed in 2006 as their GDS agreements expire. How can buyers prepare for such upheaval? Will GDS

adjust pricing to suit airline demands and avert this situation? Are GNE's workable alternatives in 2006? Responses to these and other distribution questions will be frankly discussed by industry . stakeholders.

## **T105** Corporate Chat

TUESDAY 10:45 AM - 12:00 PM

This moderated session limited to 50 corporate participants, provides the opportunity for corporate procurement and management attendees from like industries to discuss issues of common interest and exchange tried solutions at roundtables. (Exclusively for representatives of the Financial, Consulting, Healthcare & Pharmaceutical industries)

## **T205** Corporate Chat

TUESDAY 3:15 PM - 4:30 PM

This guided session limited to 50 participants, provides the opportunity for corporate procurement and management attendees industries to discuss issues of common interest. (Open to corporate representatives of all industries)

## **ACTE Initiatives**

## M106 Responsible Purchasing: **Creating Sustainable Business**

MONDAY 10:45 AM - 12:00 PM



Responsible procurement tactics are one way in which corporate travel managers can bring responsible business practices into their companies' overall CSR strategy. A panel of industry consultants and green travel experts

will present the practical benefits of green procurement and associated case studies to corporate travel industry. This session will enable participants to propose inexpensive but significant contributions to an organizations CSR marketing and to illustrate to

senior management the many valuable ways travel buyers and suppliers can contribute to an organizations overall success and bottom line.

#### M206 Traveler Security

MONDAY 4:45 PM - 6:00 PM



Gain new insights from the former Assistant Secretary in the U.S. Department of Homeland Security on these arising issues and program changes affecting international travel:

- > Proposed elements of the U.S. Visit program
- > Visa Waiver debate over entrants to the EU
- > New check-in parameters required by Advance Passenger Data program

## M207 The ROI of CSR

MONDAY 4:45 PM - 6:00 PM

As Corporate Social Responsibility is becoming a larger concern within the corporate landscape, many companies ponder whether investing in socially responsible business practice will impact the bottom line. This session will explore case studies within corporations and the corporate travel department where a focus on CSR has led to larger profits.

## T106 Pandemic Preparedness Practices

TUESDAY 10:45 AM - 12:00 PM



Advance planning to minimize the contagion risk from a possible pandemic of avian flu is being undertaken by many corporate travel departments and suppliers of business travel. A best in class

case study will offer precautions proposed for both non essential business travel as well as mission-critical travel applicable for any health threat. A health consultancy to the airline industry will also share its advice and findings.

# **T206** Preparation, Not Panic

TUESDAY 3:00 PM - 4:15 PM

Several airlines, hotels, and car rental companies have already taken steps to prepare for a pandemic such as avian flu. In this session, leading suppliers from the airline, hotel, and car rental industry will describe measures they have taken and plan to take to prepare for a pandemic such as Avian Flu. This session offers a unique perspective on the proactive measures that travel suppliers are prepared to deploy to protect their own operations as well as their customers, while informing travel managers on preparations they should be seeking from other suppliers to ensure the safety of their company and its travelers.

# SOLUTIONS SHOWCASE

#### **Solutions Showcase**

SUNDAY, MAY 7, 4:00 PM - 6:00 PM MONDAY, MAY 8, 1:00 PM - 3:00 PM



Trade you technology challenges for answers at the Solutions Showcase—where exhibitors will unveil the latest in communications hardware, online booking tools, e-procurement sources, and travel management software.

ACTE's Solution Showcase is a forum for developing technology for the global business travel community...

Where promise meets reality.

Below is a representative listing of some of the exhibitors at the 2006 Solutions. Showcase:

AirPlus International

Amadeus

**Carlson Wagonlit Travel** 

Cendant / Orbitz for Business | Travelport

**Diners Club North America** 

**Expedia Corporate Travel** 

**GE Corporate Payment Services** 

**GetThere / Travelocity Business** 

International SOS

**Mastercard Corporate Payment Solutions** 

**OnVantage** 

RADIUS - the global travel company

**Rearden Commerce** 

**Southwest Airlines** 

TQ3 Travel Solutions

Tri-Pen TravelMaster Technologies, LLC

TRX

Worldspan

To showcase your solution, contact ACTE today at 1-703-683-5322.

\* Exhibitors as of Print Deadline. For a current list of exhibitors, please visit: www.acte.org/events/Atlanta/Showcase.shtml

#### **Welcome Reception**

SUNDAY, MAY 7, 4:00 PM - 6:00 PM

Please join your fellow conference attendees and the ACTE Board of Directors for cocktails to commence the opening of the Solutions Showcase.



#### **Dessert Break**

MONDAY, MAY 8, 1:00 PM - 3:00 PM

Enjoy desserts with your colleagues while you have one last look at solutions for your business and celebrate the closing of the Solutions Showcase.

## **Advancing the Industry Award**

Recipients of ACTE's prestigious Advancing the Industry Award serve as role models to their peers, having successfully implements cutting-edge purchasing strategies or service programs that boosted productivity and profitability within their organization. Join fellow international professionals in the industry when we recognize outstanding achievement by extraordinary innovative professionals in the business travel industry. Go to www.acte.org and nominate your candidate before April 1, 2006.

# ACTE NETWORKING













#### ACTE MasterCard Golf Challenge SUNDAY, MAY 7, 8:00 AM - 1:00 PM

You'll mix a little business with lots of pleasure at the ACTE Global Education Conference in Atlanta when you attend the ACTE MASTERCARD GOLF CHALLENGE at Bear's Best Atlanta which was ranked in Golfweek Magazine's 2005 "Top 40 America's Best New Courses." Bear's Best is the legacy of Jack Nicklaus' greatest designs featuring replicated holes from Muirfield Village, Shoal Creek, Castle Pines Golf Club, and Scotland's Gleneagles. Green fees are \$135 for singles and \$540 for foursomes. Forecaddie fees are not included. Space is limited so register today at www.acte.org or call 1-262-763-1902.

Please contact ACTE for hole sponsorship opportunities.

Golf club rentals are limited. Please check www.acte.org for more information.

#### **Opening Night Reception** SUNDAY, MAY 7, 8:00 PM - 10:00 PM

Re-connect with old friends and mingle with our industry's leading minds at the World's Largest Aquarium. With over 8 million gallons of fresh and marine water, and 100,000 animals representing 500 species from around the globe, you will see things you have never seen before at the new Georgia Aquarium. What makes this aquarium truly unique is the exterior of the building which is designed to look like a giant ship breaking through a wave. Find out more information at www.georgiaaquarium.org.

#### Luncheon MONDAY, MAY 8, 12:00 PM - 1:00 PM

This special luncheon provides an opportunity to make new professional association and alliances-and rekindle old ones.

#### Luncheon TUESDAY, MAY 9, 12:15 PM - 1:15 PM

This special luncheon provides an opportunity to make new professional association and alliances-and rekindle old ones.

#### Closing Night Reception TUESDAY, MAY 9, 7:30 PM - 9:30 PM

Join your fellow conference participants for a closing night reception. Enjoy cocktails and food while networking with friends, colleagues and leading industry experts as you wrap up your ACTE Conference experience and look forward to the ACTE Global Education Conference, 22-24 October 2006 in Barcelona.

#### **New Member/First-Time** Attendee Reception SUNDAY, MAY 7, 3:00 PM - 4:00 PM

Whether you are a new member or first time attendee (or both), you will not want to miss this session, ACTE Leaders will help you discover how to utilize your ACTE member benefits, answer your questions about the conference and lead discussions on industry issues of importance to you.

#### **ACTE Canada Session:** Canadian Issues in Focus SUNDAY, MAY 7, 1:30 PM - 3:00 PM

Canadians are front and center at this special session, ready to tackle the challenges of our industry. Take part in this highly stimulating, interactive challenge amongst fellow Canadians where your opinion counts. Tailored to Canadian delegates and applicable to new and seasoned travel professionals, this session provides further insight and the opportunity to share opinions about current issues reaching across the entire business travel spectrum.



**ACTE** welcomes our newest members from CBTA Eastern and Western regions.

# TRAVEL INFORMATION

## **Hotel Information**

**Conference Site and Accommodations** 

#### **Hyatt Regency Atlanta**

265 Peachtree Street, N.E. Atlanta, GA 30303 Phone: 1-404-577-1234

Fax: 1-404-588-4137



All meeting activities will take place at the Hyatt Regency Atlanta conveniently located in the heart of downtown Atlanta. The Hyatt Regency Atlanta is offering the following discounted room rates to Conference attendees:

Single/Double Occupancy: \$159 USD per night
Triple Occupancy: \$184 USD per night
Quadruple Occupancy: \$209 USD per night
Regency Club: \$189 USD per night
Suites: \$550-1500 USD per night

\*all pricing is exclusive of applicable state and local taxes

Please contact the Hyatt Regency Atlanta directly at 1-404-577-1234 or call Central Reservations at 1-888-421-1442 to make your reservation and refer to ACTE Global Education Conference. Reservations can also be made via the internet on <a href="https://resweb.passkey.com/Resweb.do?mode=welcome\_ei\_new&eventID=24058">https://resweb.passkey.com/Resweb.do?mode=welcome\_ei\_new&eventID=24058</a>. Reservations must be made on or before **April 7, 2006.** 

Check-in time is 3:00 pm and check-out time is noon. A guaranteed reservation must be cancelled by notifying the hotel by 4:00 pm (EST) on the day prior to the arrival date. A charge of \$50.00 will be added for any early departures that were not noted at hotel check-in.

# Getting to Atlanta

The Hartsfield-Jackson Atlanta International Airport, which includes the world's largest passenger terminal, offers more than 2,600 daily flights. Direct service is offered to 166 domestic cities and 51 cities in 38 foreign countries and 80% of the U.S. population lives within a 2-hour flight of Atlanta.

# Flight Information

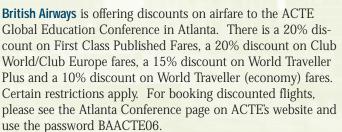
## AirTran.

**AirTran Airways** is offering ACTE Members attending the Atlanta Global Education Conference a \$200 inclusive roundtrip fare when you fly from May 4-12, 2006. Only ACTE Members will receive this rate. Please call 1-866-683-8368 from 8:00am to 9:00pm EST Monday through Friday and refer to the event code ATL050706 when making a reservation. A confirmation will be sent to you via email.

## **American Airlines**

American Airlines is offering ACTE Global Education Conference attendees a 5% discount on the lowest applicable air fare when you fly from May 4-12, 2006. Use the authorization number 9856AQ to receive the discount. Participating carriers include American Airlines, American Eagle, AmericanConnection, Cathay Pacific, Finnair, Lan Chili, British Airways, Qantas, Iberia, and Aer Lingus (at least one segment of your flight must be on American Airlines). Book online at www.aa.com. Additional fees apply for tickets purchased over the phone or at the airport. See American Airlines' website for complete details and information.

## **BRITISH AIRWAYS**



# Continental Airlines

**Continental Airlines** is pleased to offer airfare discounts/zone fares to ACTE conference attendees. Call Meeting works at 800-468-7022 and reference the Z code: ZSQC and Agreement Code UJQHHH for complete information. Save a \$10 service fee when you book online at <a href="https://www.continental.com">www.continental.com</a>. Enter the Z Code and Agreement Code in the offer code box when searching for flights. All published fare rules and restrictions apply.

# TRAVEL INFORMATION



With Delta's SimpliFares, offered throughout the 48 contiguous United States, there is no Coach fare higher than \$599\* one-way and no First Class fare higher than \$699\* one-way. Additional taxes, fees, and restrictions apply. SimpliFares do not apply to Delta-marketed codeshare flights operated by SkyWest, Northwest, Continental, or Alaska Airlines. See Delta's website, www.delta.com, for SimpliFares Terms and Conditions and for other special offers.



Northwest Airlines is pleased to offer discounted airfares from the United States and Canada for ACTE Global Education Conference Attendees. Use the WorldFile number NYUE6 to purchase your tickets to Atlanta online at www.nwa.com or on the phone at 1-800-328-1111 from 7:00am-7:30pm CT Monday through Friday. When online, click on the "NWA Discount Travel E-Cert Redemption" link which is located near the bottom. Complete the flight search selection and enter the WorldFile number to receive the discounted rate.

## Car Rental



ACTE has negotiated special rental car rates with Hertz for our Global Education Conference attendees, valid April 30 - May 16, 2006 in Atlanta.

For reservations, call Hertz at 800-654-2240 in the U.S.; 800-263-0600 in Canada: 416-620-9620 in Toronto or outside these areas at 405-749-4434, and refer to CV # 022Q2570. Or, contact your travel agent, or book online at hertz.com.



# Airport Shuttle



The Atlanta Link Airport Shuttle is offering a discounted rate of \$25 per person roundtrip to and from the Hyatt Regency Atlanta for ACTE Global Education Conference attendees. To receive the discounted rate.

reservations must be made through the link on ACTE's Atlanta Conference Travel webpage, www.acte.org/events/Atlanta/travel. The Atlanta Link Airport Shuttle desk is located in the Ground Transportation Center which is near baggage claim in section C, stalls 10 through 14.

# Rail System



MARTA, Atlanta's rapid rail system, has a station located in the Ground

Transportation Center which is near baggage claim. To get to the hotel from the airport, attendees should get on at the Airport Station north and travel to Peachtree Station. Trains run every 10-20 minutes from the airport and the hotel is only a short 15 minute rail ride from the airport.

## Taxi

Taxi fares to the downtown Atlanta area from the airport are approximately \$25 one-way for one passenger, \$13 each one-way for 2 passengers, and \$10 each one-way for 3 passengers, plus tax and gratuity. Taxis are located in the Ground Transportation Center which is near baggage claim.

## Weather and Climate

Atlanta enjoys a fairly temperate climate with temperatures ranging between 58 and 79 degrees Fahrenheit during May, and an average rainfall of approximately 4 inches per month. Atlanta's long gentle spring makes a great climate for the conference!

## **Attire**

The attire for the ACTE Global Education Conference will be business casual. Slacks, button-down collared shirts, sweaters, blazers, blouses, and most importantly, comfortable shoes, are all appropriate. Suits and ties are not required.

Please check the ACTE website for updates on flight and other travel information at www.acte.org



### Why partner with Amadeus?

Because travel comes naturally to us... and we think it should come naturally to you too.

With our unique technology footprint in the global travel industry, we understand your business and travel management needs. Our simple, smart solutions remove the complexity from making travel arrangements, allowing you to concentrate on what matters most - your business.

Our solutions are customised to support your business growth and reflect your corporate vision, achieving the perfect fit with your company's existing IT infrastructure.

In travel management, we not only guide you through change - we help you create it.

Distribution & Content
Sales & e-Commerce «
Business Management
Services & Consulting



# REGISTRATION INFORMATION

## Member Discount

All ACTE members receive a substantial discount on their conference registration fees as a benefit of membership. If you are not an ACTE member, we welcome you to join now and take advantage of the discounted member rate. Joining ACTE and attending the conference costs less than attending at the non-member rate. Join today online at www.acte.org or call 1-703-683-5322.

# Conference Registration Fees

All fees will be charged in U.S. Dollars. Registration fees for ACTE's 2006 Global Education Conference include admission to all conference activities and sponsored meals. Registration for one day includes all activities for that day only. There are no separate fees for evening functions.

# Cancellation/Transfer Policy

All transferred registrations will be charged a \$150 USD fee. Full refunds, less \$150 USD processing fee per registrant, will be given when cancellation is received in writing by April 7, 2006. No refunds will be given after April 7, 2006. Refunds will not be given for no-shows. If this event is cancelled for reasons beyond ACTE's control, ACTE reserves the right to retain a \$250 USD processing fee for all conference registrations. Please send refund requests in writing to: ACTE Registration Office, 111 South Pine Street, Burlington, WI 53105, United States or fax to 1-262-763-7037.

# Special Assistance

ACTE staff will be glad to help you with any special needs (i.e. physical, dietary). Please complete the Special Needs section of the registration form.

# **Guest Policy**

A guest is a spouse/significant other, friend, or an adult child (18 and over) who is not in an industry-related occupation. A co-worker or an associate within the industry may not use the Guest registration category. Registered guests may participate in all official social events, meal functions, and general sessions. Registered guests are not eligible to attend educational sessions or workshops.

## **Private Social Functions Policy**

Social functions, at which attendance is restricted to either verbal or written invitations, are not permitted to occur during any official ACTE activity. ACTE reserves the right to postpone or delay any function conflicting with an official ACTE function.

## **Press Office**

The ACTE Press Office is available for working press only and will be open during registration hours.

# Onsite Registration Hours

SUNDAY, MAY 7 10:00 AM - 7:30 PM MONDAY, MAY 8 7:00 AM - 6:00 PM TUESDAY, MAY 9 8:00 AM - 6:00 PM

ATLANTA: MAY 7-9, 2006 23

# **ACTE Thanks Our** ATLANTA CONFERENCE SPONSORS

#### **PLATINUM**

































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Sponsors as of brochure print deadline; for an updated list of sponsors, please visit: http://www.acte.org/events/Atlanta/sponsors.shtml



#### **ACTE Global Education Conference** May 7-9, 2006

# REGISTRATION FORM

Please contact ACTE at 1-262-763-1902 for questions or more information.

FIRST NAME	LAST NAME	INFORMAL NAME
BUSINESS TITLE	ORGANIZATION	
ADDRESS 1	ADDRESS 2	
CITY	STATE/PROVINCE ZIF	P/POSTAL CODE COUNTRY
ELEPHONE	FACSIMILE	E-MAIL
Are you currently a me	ember of ACTE?	☐ Yes ☐ No
s this your first ACTE (		☐ Yes ☐ No
	you require special attention or i ference easier, please specify:	if there is anything we can do to make your
Industry Categor	(select one)	
□ Corporate Travel Manager     □ Corporate Procurement     □ Corporate Finance     □ Corporate Human Resou     □ Other	<ul><li>□ Travel Mgmt. Company (Agenc</li><li>□ Supplier, Airline</li></ul>	□ Supplier, Hotel cy) □ Supplier, Car/Limousine □ Supplier, Technology □ Consultant
Registration Fee	s/Payment Options	
FEES (REGISTRATION FEES ARE QUO	OTED IN USD)	MONDAY ONLY
ATTENDEE TYPE ACTE Member Non Member Corporate Non Member Supplier	□ \$995 USD □ \$1,695 USD □ \$2,095 USD	<ul> <li>□ ACTE Member* \$425 USD</li> <li>□ Non Member Corporate Buyer \$595 USD</li> <li>□ Non Member Supplier \$895 USD</li> </ul>
☐ Guest** \$425 USD: Gu	est Name	TUESDAY ONLY
GOLF FEE Single Player Foursome	□ \$135 USD □ \$540 USD	□ ACTE Member* \$425 USD □ Non Member Corporate Buyer \$595 USD □ Non Member Supplier \$895 USD
PAYMENT		
□ CHECK: Check #	American Express Diners Club Leuro	card/MasterCard U Visa
□ CREDIT CARD: □		
Cardholder Name		Exp. Date
Cardholder Name Card Number Priority Code/Comments: AT		Exp Date

\*In order to qualify for the member rate, an individual must be a member at least through the dates of the conference. Any member expiring prior to the conference and not renewing their membership will be charged the non-member rate.

\*\*A guest is a spouse/ significant other, friend or an adult child (18 and over) who is not in an industry-related occupation. A co-worker or an associate within the industry may not use the guest registration category. Registered guests may participate in all official social events, meal functions and general sessions. Registered guests are not eligible to attend educational sessions.

1	SUNDAY, N	MAY 7		
	3:00 nm _	.4:00 nm		
	3:00 pm − 4:00 pm  New Member/First Time Attendee Reception			
	'			
	8:00 pm – 10:00 pm  Opening Night Reception			
		• • •		
	MONDAY,	WAY 8		
	10:45 am	– 12:00 pm		
	■ M101	Flying Under the Radar: Technologies		
	<b>■ M</b> 102	That May Escape Detection The Red Tape of Global		
	U IVI IUZ	Programs Examined		
	<b>■ M</b> 103	Air Turbulence		
	■ M103	Evidence Gathering for Moot Court		
	■ M105 ■ M106	Channeling for Content		
	LI IVI 100	Responsible Purchasing: Creating Sustainable Business		
	<b>■ M</b> 107	Total Employee Mobility		
	12:00 pm	– 1:00 pm		
	☐ Lunche	•		
	4:45 pm -			
	□ M201	On the Road Tools:		
	- 101201	Traveler Productivity		
	<b>■ M202</b>	Assessing Technology and Distribution		
	■ M203	in the Latin American Market Air Turbulence		
	☐ M204	ROI of a Global Travel Program		
	■ M205	Channeling for Contact		
	<b>■ M</b> 206	Traveler Security		
	■ M207	ROI of CSR		
	TUESDAY,	MAY 9		
	10:45 am	– 12:00 pm		
	☐ <b>T</b> 101	Sourcing Tools: RFP's and		
	T100	Vendor Management		
	☐ <b>T</b> 102	Assessing Challenges in the Asian Market for a Global Program		
	<b>□ T</b> 103	It's All in the Cards		
	■ T104	Measurement and Communication		
	☐ T105	Corporate Chat		
	☐ T106	Pandemic Preparedness Practices		
		– 1:15 pm		
	Lunche			
	3:15 pm -	•		
	■ <b>T</b> 201	Post-Trip Tools: Reporting and Reconciliation		
	□ T202	Business Travel Management in		
		the Middle East & Gulf Region		
	<b>■ T203</b>	Where to Take Your Strategic		
	□ T204	Meetings Management Next?		
	<b>■ T204</b>	New Concepts & Best Practices in Risk Management		
	<b>■ T205</b>	Corporate Chat		
	<b>■ T206</b>	Preparation, Not Panic		
	7.00	0.20 nm		
	7:30 pm -	7.30 pili		

## 3 Easy Ways to Register

- 1. Fax completed form to 1-262-763-7037
- 2. Register online at www.acte.org
- 3. Mail completed form to

#### **ACTE Registration Office**

111 South Pine Street Burlington, WI 53105 United States Tel: 1-262-763-1902

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## Travel payment solutions for your world

Business travel payment solutions that don't meet your company's needs are even worse than a business suit that doesn't fit. That's why AirPlus will tailor its lodged accounts, corporate cards and management information systems to your specifications. Cut your reconciliation time and cut your costs with the most detailed billing data and the best customer service you'll find anywhere in the world.





